

National
MLTSS
Health Plan Association



2022
Preferred
Vendor
Directory

About Us

National MLTSS Health Plan Association

The National MLTSS Health Plan Association is a national association of the leading managed care organizations that deliver high-value, quality managed long-term services and supports (MLTSS) for state Medicaid programs and beneficiaries. Association members also operate Integrated Plans for dually eligible beneficiaries. Our organizations serve the majority of MLTSS and the Medicare-Medicaid markets.

Representing the Full Range of MLTSS and Integrated Plans

Association members represent the spectrum of MLTSS health plans, including large, national MCOs with MLTSS contracts in multiple states and regional and community-based MCOs, both for-profit and non-profit. Member plans enroll over 1,100,000 Medicaid and dually eligible beneficiaries in MLTSS and Integrated Plans across 22 states.

Member Organizations

Aetna	AmeriHealth Caritas
CareSource	Centene
Commonwealth Care Alliance	Elevance Health
Inclusa	L.A. Care Health Plan
Lakeland Care	Molina Healthcare
UPMC Health Plan	VNS Health

Preferred Vendors

Preferred Vendors are select companies who serve individuals relying on long-term care services and supports. Vetted by the Association's board, these companies demonstrate their leadership and commitment to the Association's goal of providing the highest quality care to vulnerable populations.

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Bayada Home Health Care

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BAYADA Home Health Care has a special purpose—to help people have a safe home life with comfort, independence, and dignity. BAYADA Home Health Care provides nursing, rehabilitative, therapeutic, hospice, and assistive care services to children, adults, and seniors worldwide. We care for our clients 24 hours a day, 7 days a week.

Families coping with significant illness or disability need help and support while caring for a family member. Our goal at BAYADA is to provide the highest quality home health care services available. We believe our clients and their families deserve home health care delivered with compassion, excellence, and reliability, our BAYADA core values.



CareBridge

926 Main Street
Nashville, TN 37206
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For more information:

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CareBridge offers an integrated suite of benefit management and risk-based services to manage both the LTSS and medical benefits for complex members.

Services: 24/7 virtual clinical support; level-of-care analytics solution for HCBS services; EVV



GA Foods

12200 Scherer Drive
St. Petersburg, FL 33716
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GA Foods is the most trusted, national meal benefits solution partner for health plans and state organizations with over four decades of experience providing access to proper nutrition for older Americans, military, school children and healthcare members.

With over 30 million meals served yearly, we use advanced logistics and distribution, state-of-the-art delivery, a diverse product portfolio, quality customer care, certified nutrition education and comprehensive member engagement to be the only total-nourishment provider.

Through our meals designed by Registered Dietitians, we deliver access to healthy foods that can help address social and medical conditions, while helping to improve healthcare business goals and objectives.



HealthEdge

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HealthEdge is the health insurance industry's first digital nervous system to provide automation and seamless connectivity between all parts of a payer's administrative and clinical systems. HealthEdge provides modern, disruptive healthcare IT solutions that health insurers use to leverage new business models, improve outcomes, drastically reduce administrative costs, and connect everyone in the healthcare delivery cycle. Its next-generation enterprise solution suite is built on modern, patented technology and is delivered to customers via the HealthEdge Cloud or onsite deployment.

In 2020, funds managed by Blackstone became the majority owner. HealthEdge's portfolio of mission-critical technology assets for payers includes HealthRules Payor, HealthEdge Source, HealthEdge GuidingCare, and Wellframe that collectively drive a digital transformation in healthcare. Follow HealthEdge on Twitter or LinkedIn..



HHAeXchange

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For more information:

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HHAeXchange is the leading technology platform for homecare and self-direction program management. Developed specifically for Medicaid home and community-based services (HCBS), the HHAeXchange platform connects state agencies, managed care payers, providers, and caregivers through one easy-to-use, intuitive web-based platform for unparalleled communication, transparency, efficiency, and compliance.



INDEPENDENT *Living Systems*

Independent Living Systems

4601 NW 77th Ave
Miami, FL 33166
ilshealth.com

For more information:

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Communications and Marketing
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Independent Living Systems was founded in 2001 to assist health plans and other organizations in the delivery of home and community-based services as an alternative to costly institutional based care. ILS programs are all designed to manage the care of individuals that are frail, have serious or multiple chronic conditions, low income, or other special needs

**Medline Industries**

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Medline is the largest privately held manufacturer and distributor of medical products, we offer a large selection of products and brands in the areas of wound care, incontinence, breast pumps for new mothers, diabetes, urology and ostomy. We also service a robust payer network that includes Medicare, Medicaid, 329+ insurance companies and 2,250+ health plans.

As your partner, our goal is to provide a positive experience and optimal health for your members while helping you add efficiency to everything from order fulfillment, complete claims processing, including billing to insurance, verification and case management. Medline takes pride in bringing together products, processes and people to deliver fully functional medical supply solutions that positively impact member satisfaction and loyalty. Medline has nationwide experience leveraging agility and scale to provide best in class service with an industry leading network of privately owned distribution and warehousing solutions to offer unsurpassed service.



Mom's Meals

3210 SE Corporate Woods Drive
Ankeny, IA 50021
momsmeals.com

For more information:

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Mom's Meals is a leading provider of fully-prepared, refrigerated meals delivered direct to homes nationwide.

With programs for long-term service and support, chronic care, post-discharge care and self-pay individuals, clients have access to menus to support major health conditions and get to choose every meal, every order, to address their specific needs.



Netsmart

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For more information:

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Netsmart is a leading technology vendor of Software as a Service (SaaS) software for Medicaid payers and providers. Netsmart supports value-based care through services & software that assist MLTSS organizations with advancing their missions. Netsmart solutions are used by over 25,000 organizations and impact over 126 million lives. Integrated technologies provide real-time data through care coordination, population health management and electronic visit verification to improve outcomes and lower cost.

**Public Partnerships | PPL**

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Care Relations

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Public Partnerships | PPL supports individuals with disabilities or chronic illnesses and aging adults, to remain in their homes and communities and self-direct their own long-term home care. This is an alternative to admittance into restrictive long-term institutional care or using home-care agencies that offer them little to no choice and control over their care/support workers and services.

We are nation's largest and most experienced financial management service provider serving eligible Medicaid populations choosing self-directed home care.

Today we provide Fiscal/Employer Agent services for over 40 programs, partnering with 21 Managed Care Organizations (MCO) within those programs, across 23 states. We serve 135,000 individual self-directing program participants and their over 153,000 care/support workers, managing over \$3 Billion in payroll funds and \$81 Million in Goods and Services funds.



TenderHeart Health Outcomes

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TenderHeart Health Outcomes began as a typical DME provider in 2004 — under the name Longhorn Health Solutions — but since then we’ve developed into a national leader in providing services specializing in incontinence management through value-based arrangements. Our approach, as opposed to a fee-for-service model, more closely aligns with the goals for state Medicaid programs and Managed Care Organizations (MCOs). Instead of trying to maximize reimbursement through more product use, our goals are to improve patient care and health while reducing the healthcare spending appropriate to the patients being served.

healthcare Vesta

Vesta Healthcare

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Vestahealthcare.com

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Vesta Healthcare improves outcomes and reduces costs in MLTSS, Medicare & Duals populations by empowering caregivers and enabling world-class care at home. The Vesta Model of Care is purpose built for frail seniors who have caregivers in the home, connecting paid and unpaid caregivers with a Medicare-funded clinical care team. We partner closely with health plans to manage clinical and financial risk for the populations they serve.

There are 3 components to Vesta's Model:

- **Connected & Engaged Caregivers:** Vesta partners with home care agencies and caregivers, and establishes simple, actionable steps caregivers can take every day to make caring for clients and loved-ones easier and less stressful. They also provide the digital tools and technology to support and engage members and their caregivers at home.
- **360° Patient Insights:** Vesta's integrated platform connects with real-time in-home observations with Remote Patient Monitoring devices, PERS devices, HIE data, EVV check-ins, and more, all under one view. Vesta's proprietary tech platform aggregates data from all patient interactions, inclusive of at-home caregiver insights, and leverages predictive analytics to personalize care and deploy early warnings, enabling interventions and acute event avoidance.
- **Personalized, 24/7 Clinical Support:** Vesta's affiliated medical group of always-on remote clinicians (NPs and RNs with MD oversight) monitor patients and are available 24/7 for caregiver or member outreach, enabling caregiver-executed, clinician-guided proactive and responsive care. They closely partner and coordinate interventional actions with care managers, PCPs, and family caregivers to produce meaningful results for beneficiaries.